

FORM L-5 - COMMISSION SCHEDULE
COMMISSION EXPENSES

(Rs.'000)

| Particulars | For the Quarter ended 31st March '17 | Year Ended 31st March '17 | For the Quarter ended 31st March '16 | Year Ended 31st March '16 |
|---|--|------------------------------|--|------------------------------|
| Commission paid | | | | |
| Direct - First year premiums | 19 06 20 | 56 08 90 | 17 11 48 | 50 62 53 |
| - Renewal Premiums | 5 82 07 | 13 83 39 | 4 08 82 | 9 78 01 |
| - Single Premiums | 11 02 | 30 44 | 3 29 | 7 86 |
| Net Commission | 24 99 29 | 70 22 73 | 21 23 60 | 60 48 40 |
| Break-up of the expenses (Gross) incurred to procure business: | | | | |
| Agents | 5 13 59 | 17 23 91 | 5 60 39 | 17 39 79 |
| Brokers | 1 01 90 | 2 69 08 | 49 20 | 92 35 |
| Corporate Agency | 18 83 81 | 50 29 75 | 15 14 01 | 42 16 26 |
| Referral | - | - | - | - |
| Others | - | - | - | - |
| TOTAL | 24 99 29 | 70 22 73 | 21 23 60 | 60 48 40 |